

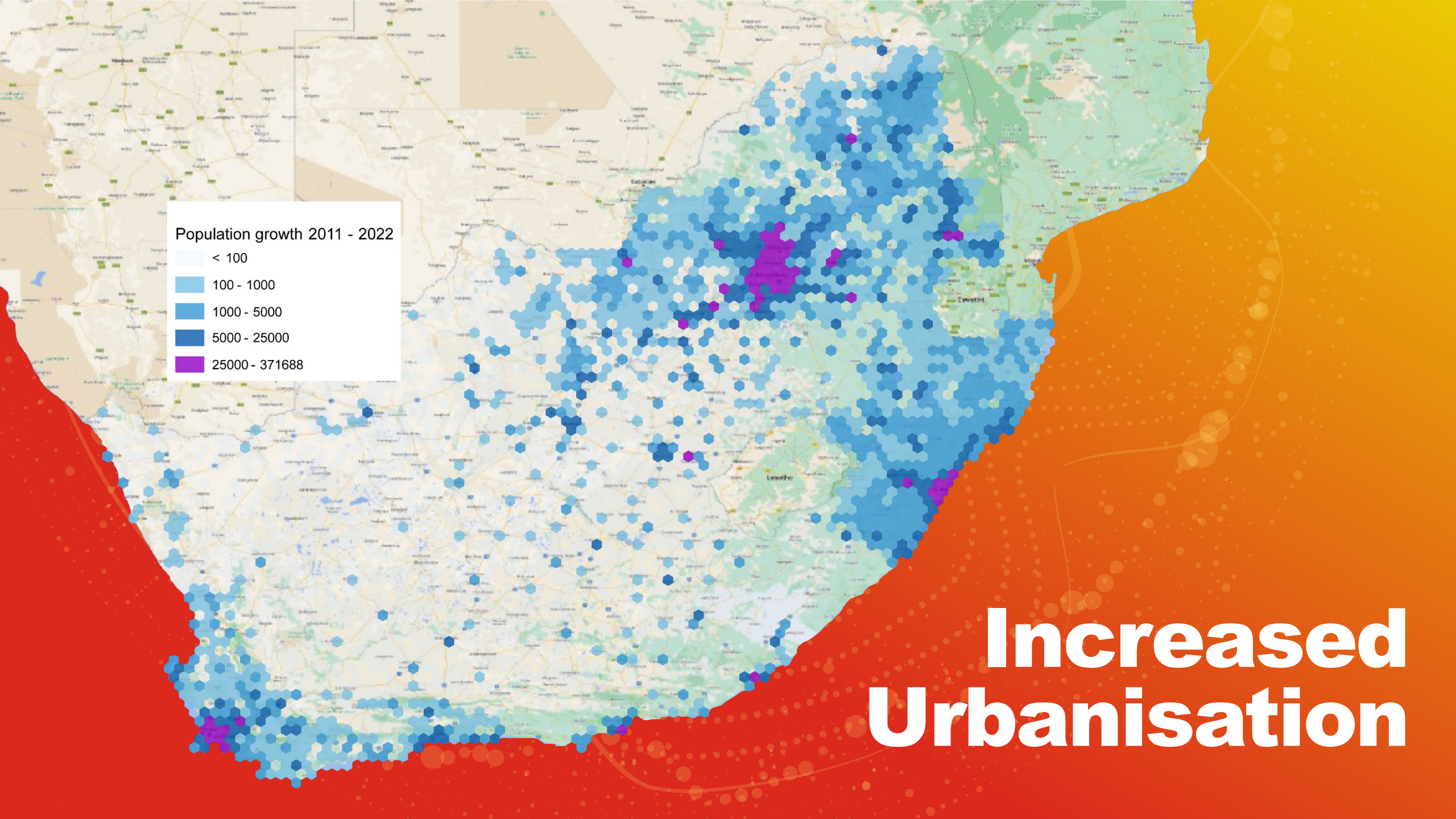


Lightstone

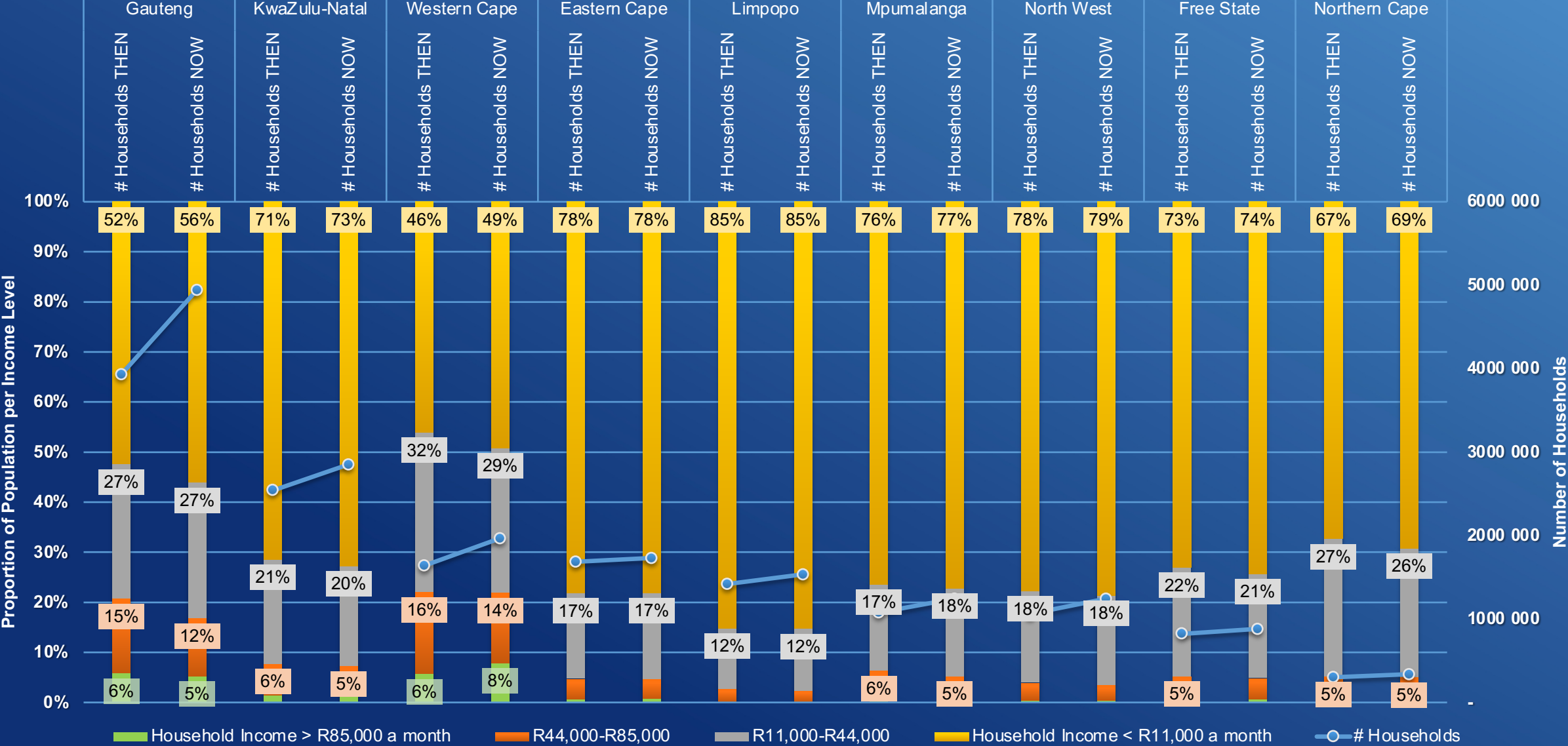
We simplify the complex

Population growth
and
migration
during
last decade





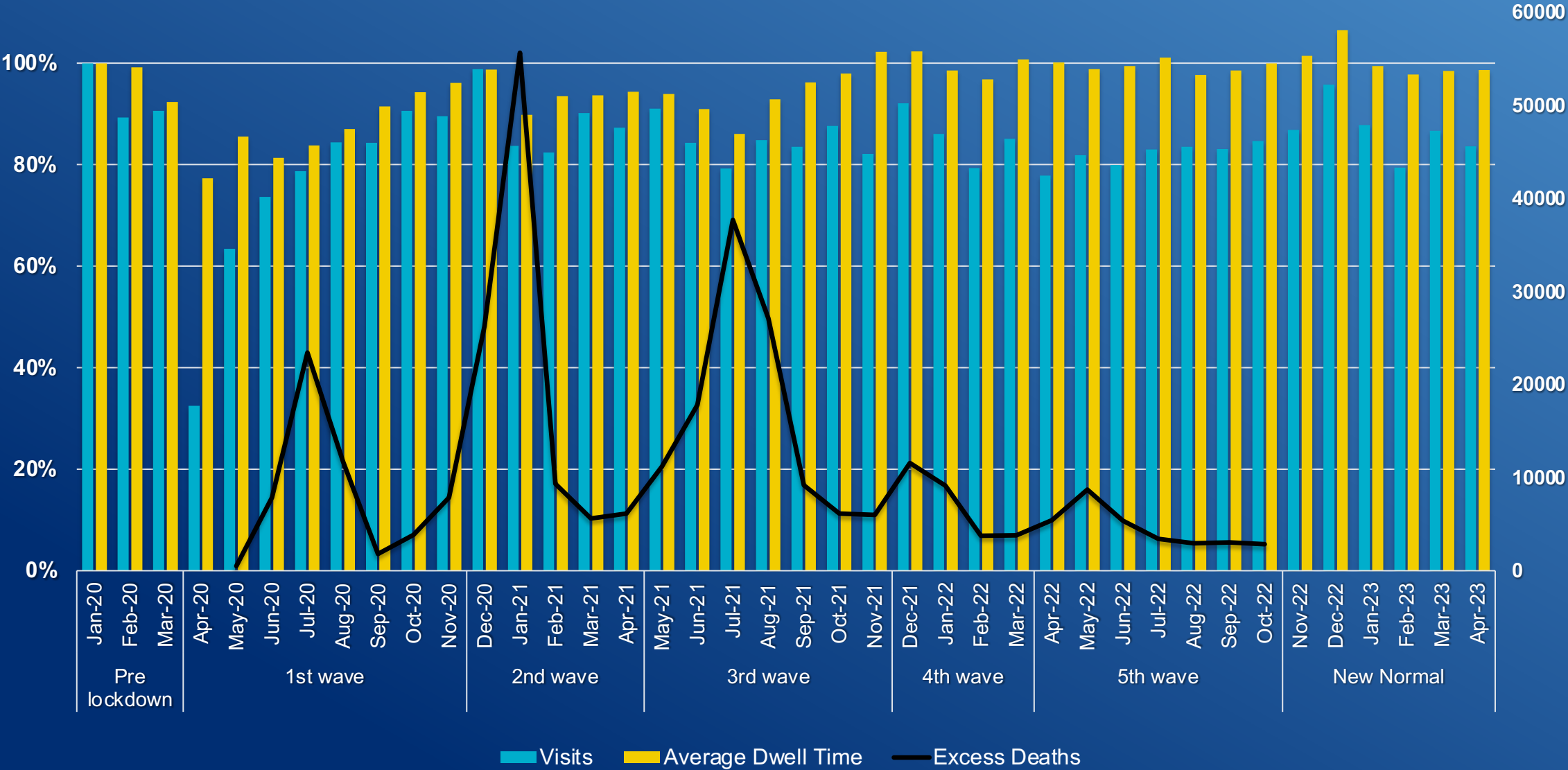
Provincial Growth and income distributions



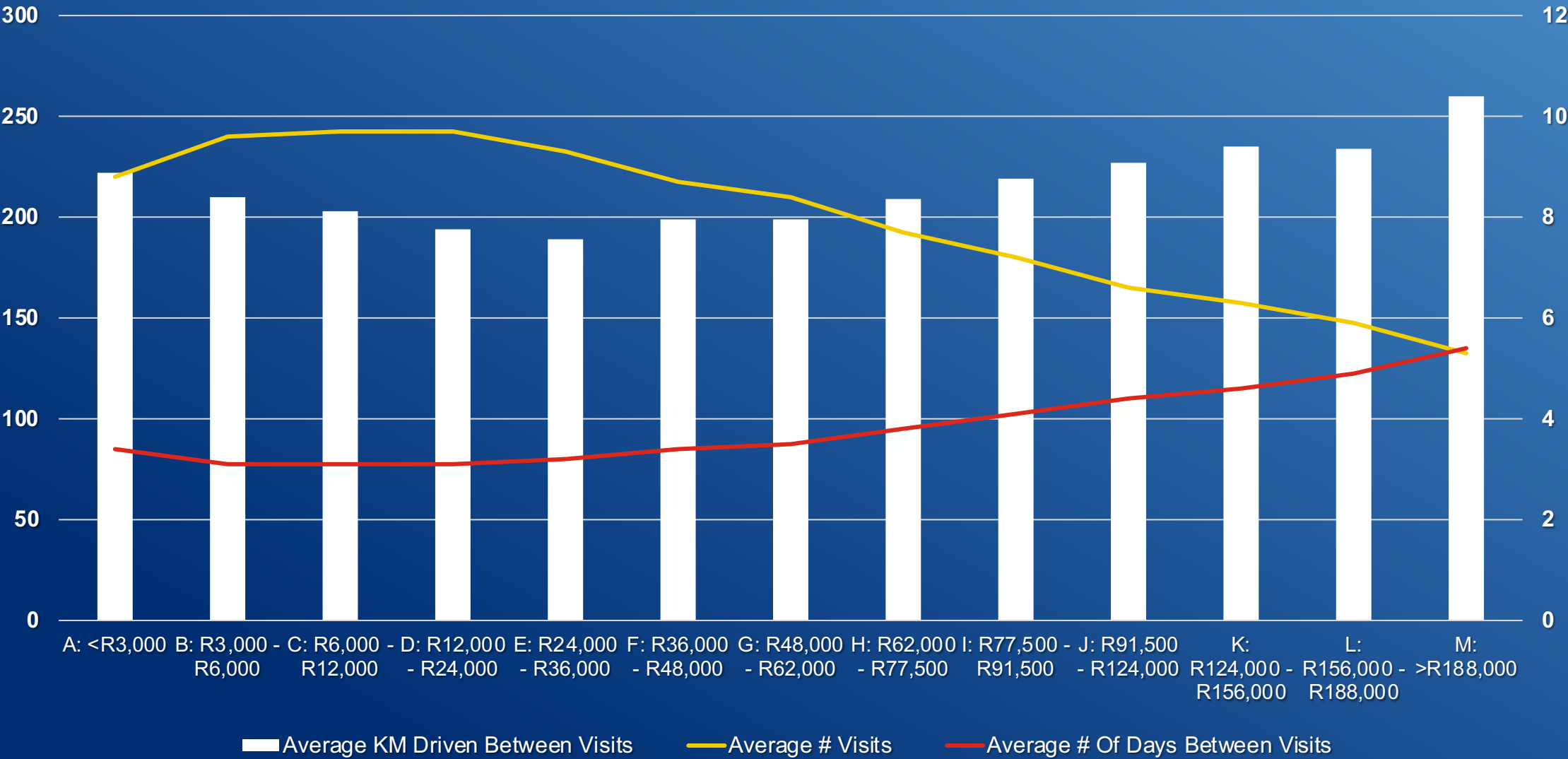


Key **Retail** Insights

Mall visits compared to pre lockdown levels



Service station visits by income band

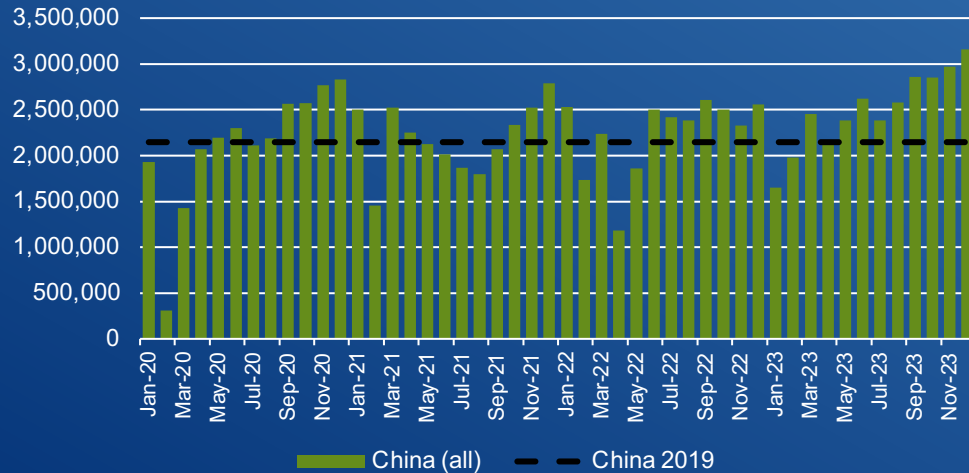




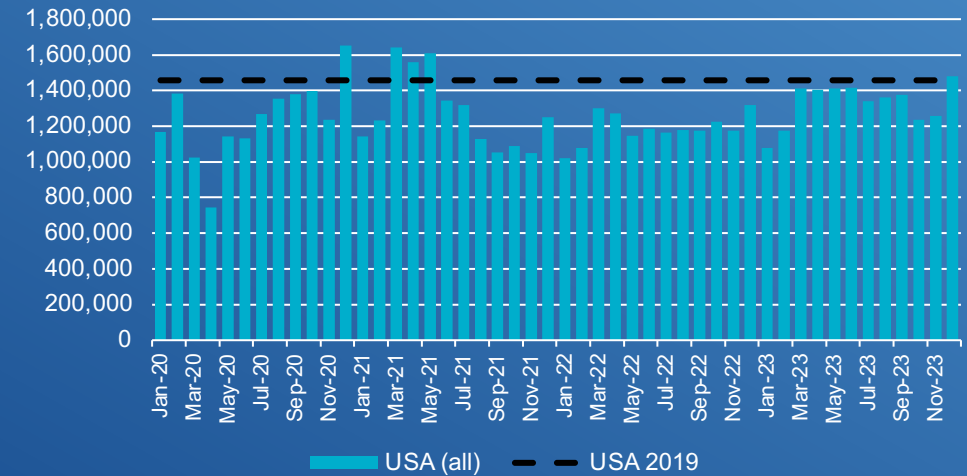
Key **Automotive** Insights

New vehicle sales recoveries post Covid

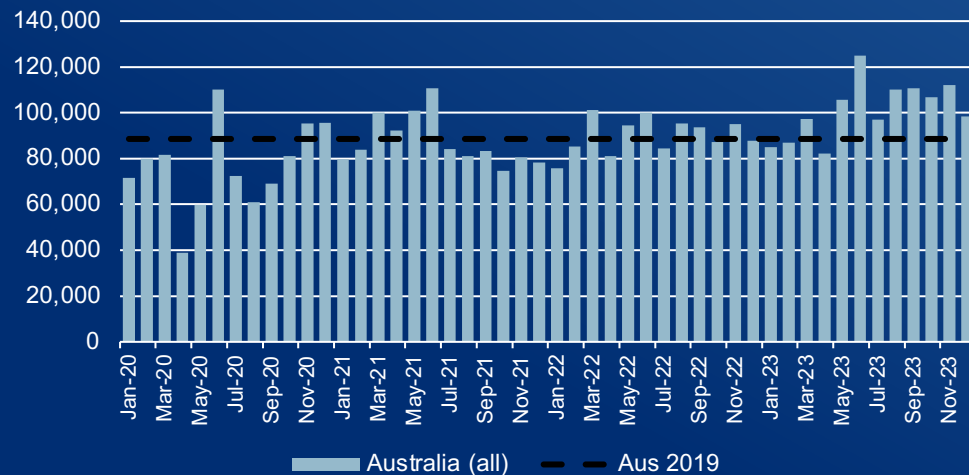
China new vehicle sales vs 2019 monthly ave



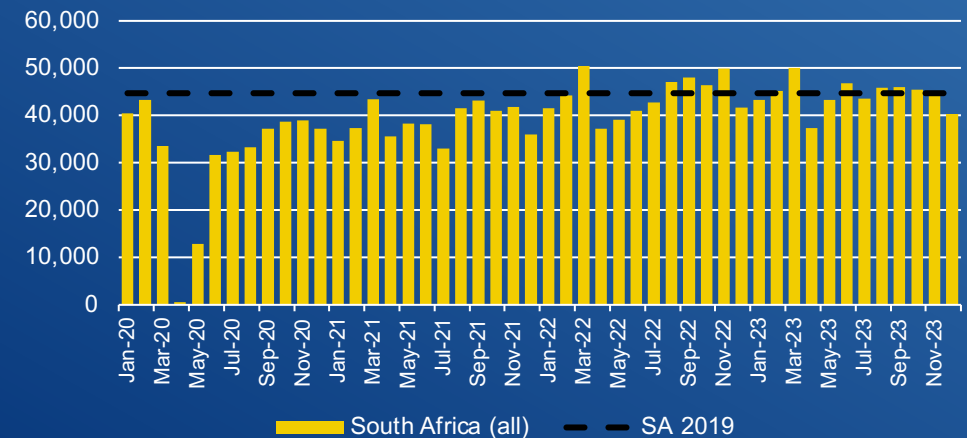
USA new vehicle sales vs 2019 monthly ave



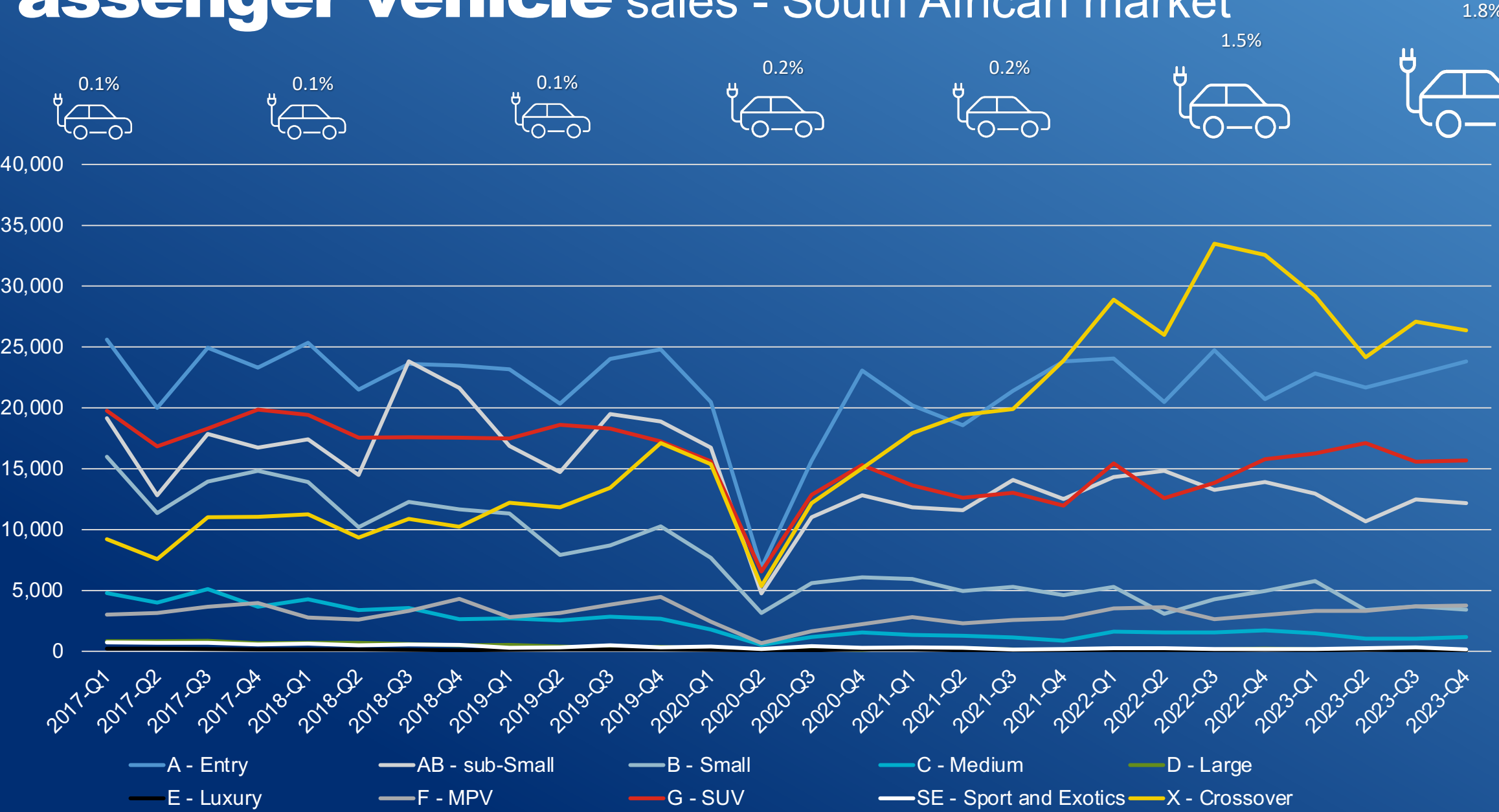
Australia new vehicle sales vs 2019 monthly ave



South Africa new vehicle sales vs 2019 monthly ave

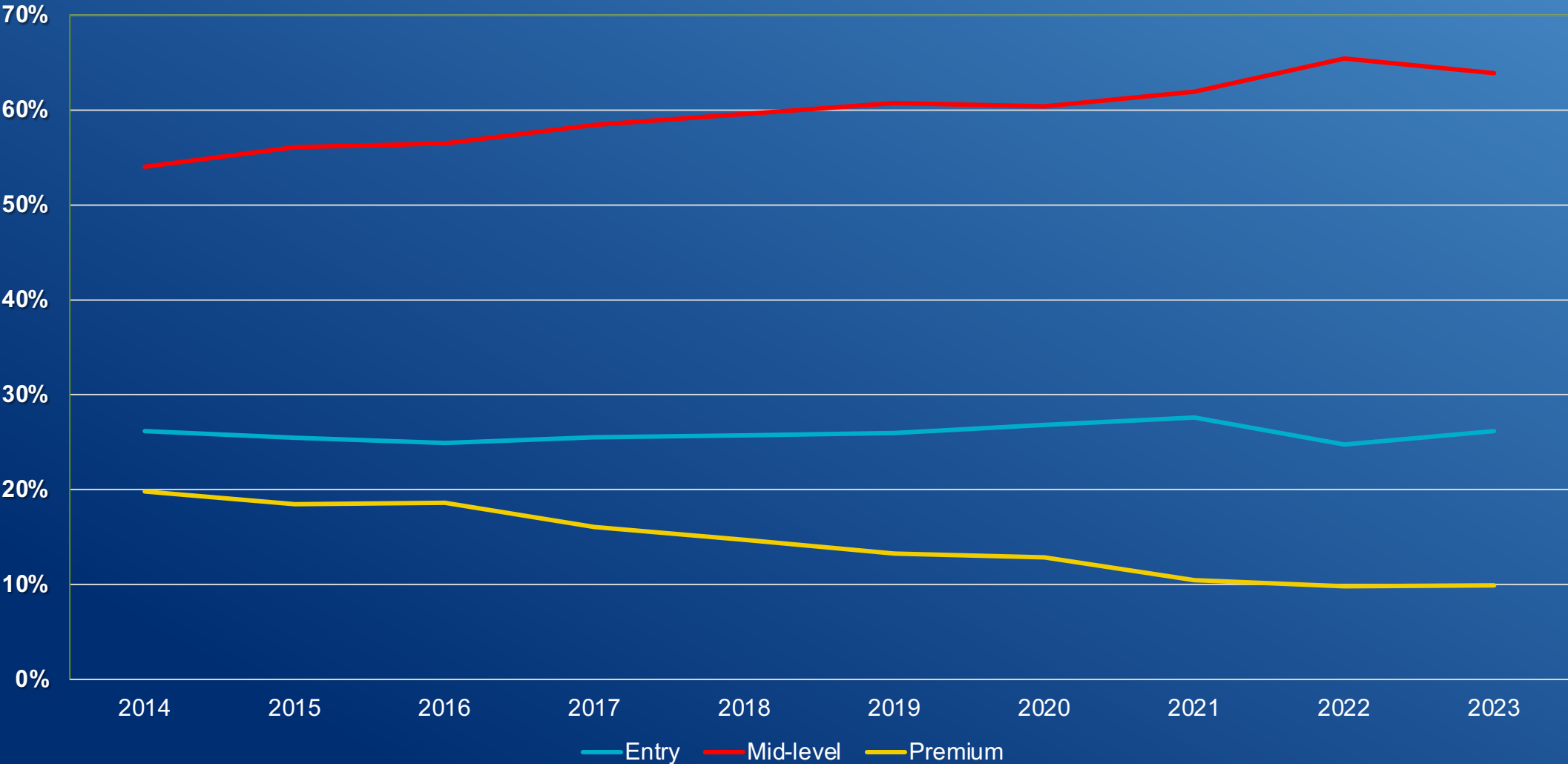


Passenger vehicle sales - South African market

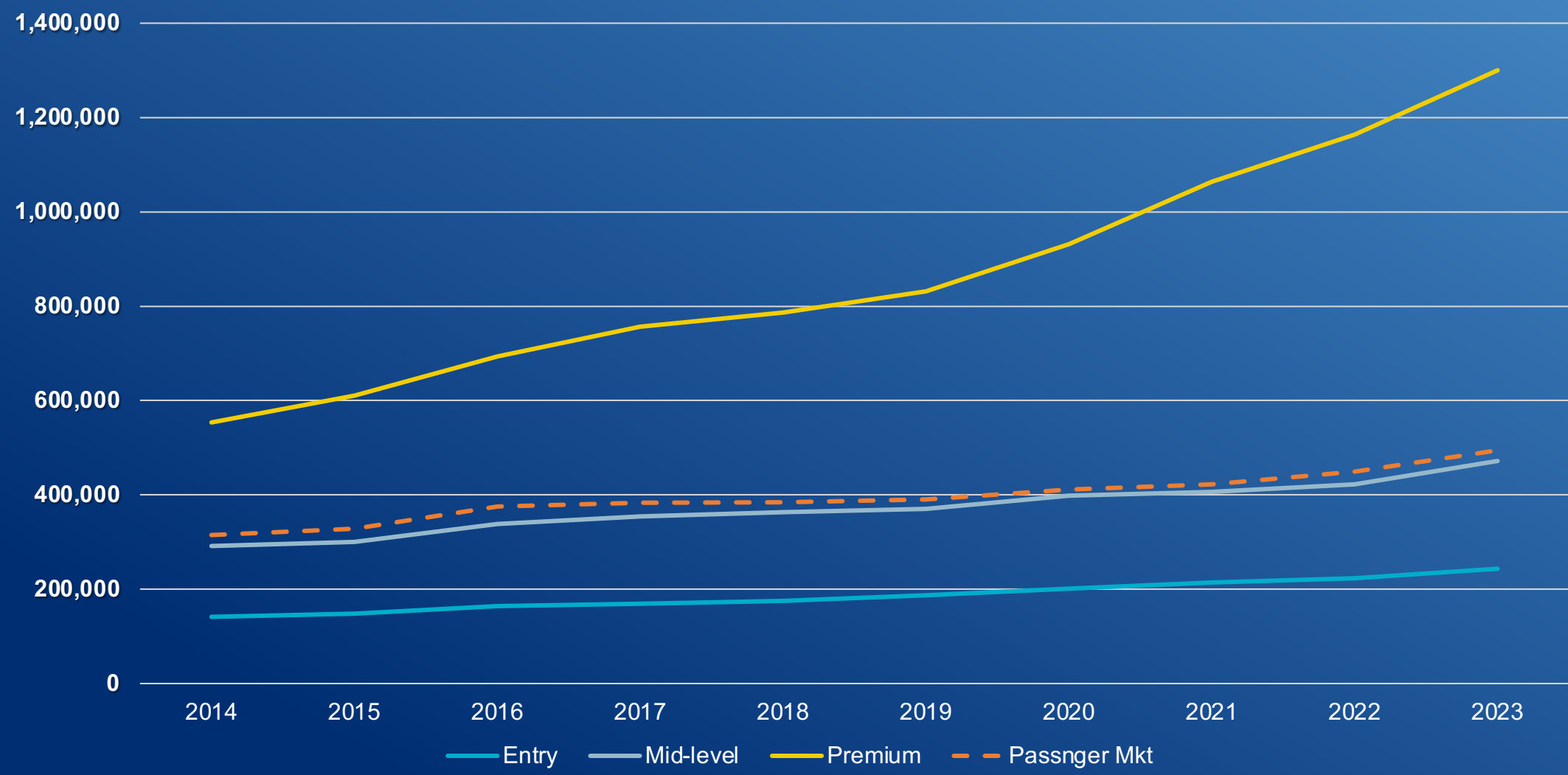


Segment share

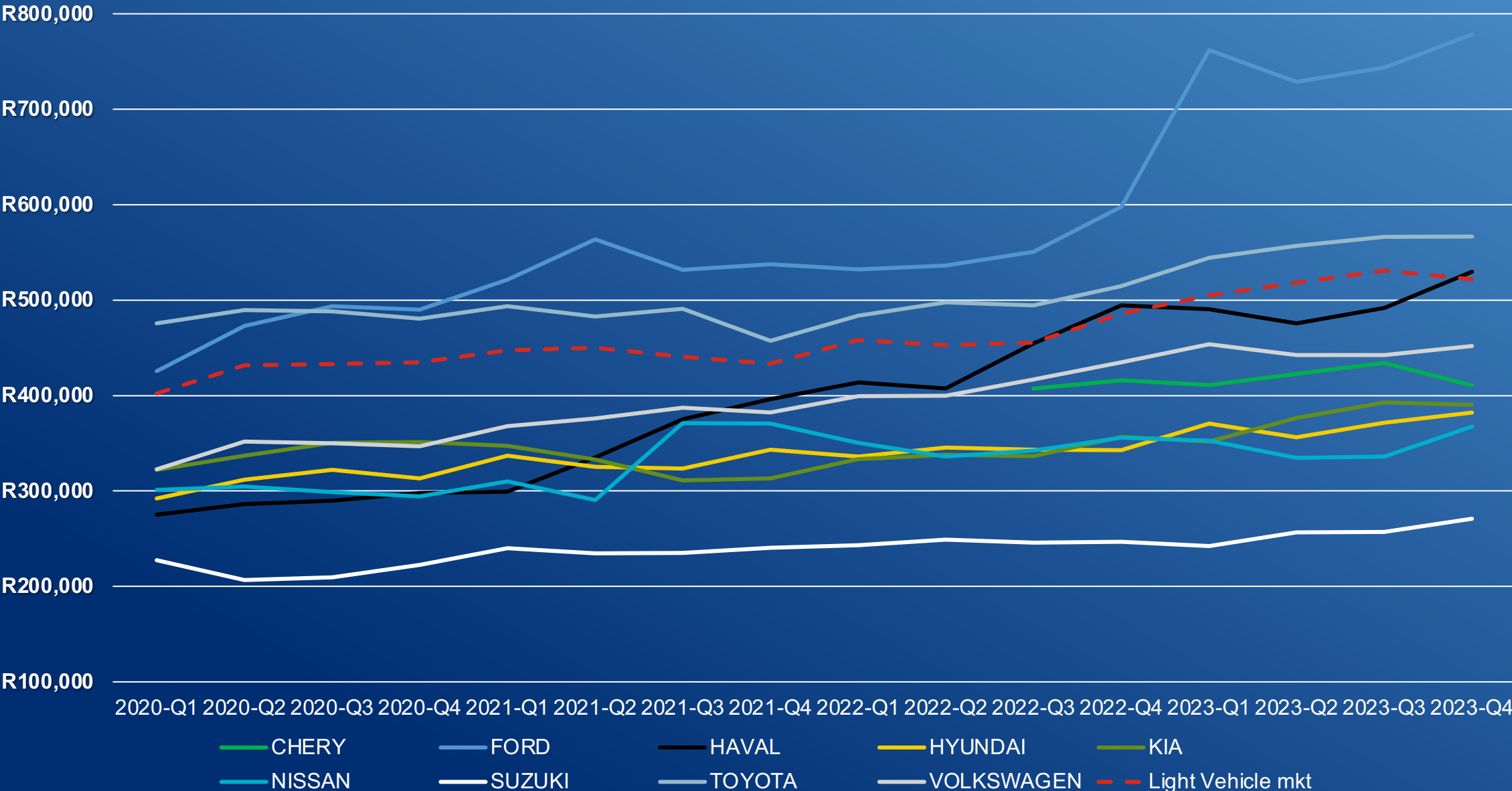
South African passenger market



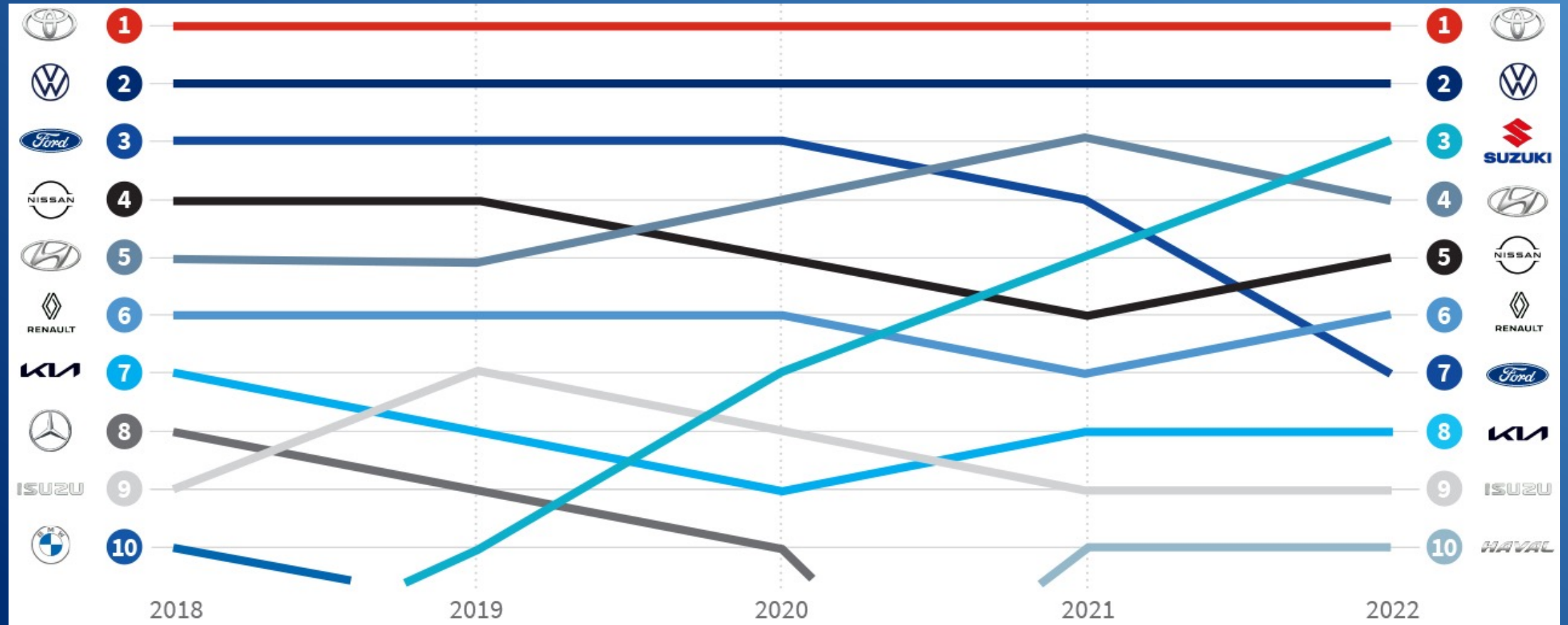
Weighted average price South African passenger market



Weighted Average Price by brand (ZAR)



Light vehicle sales ranking by brand



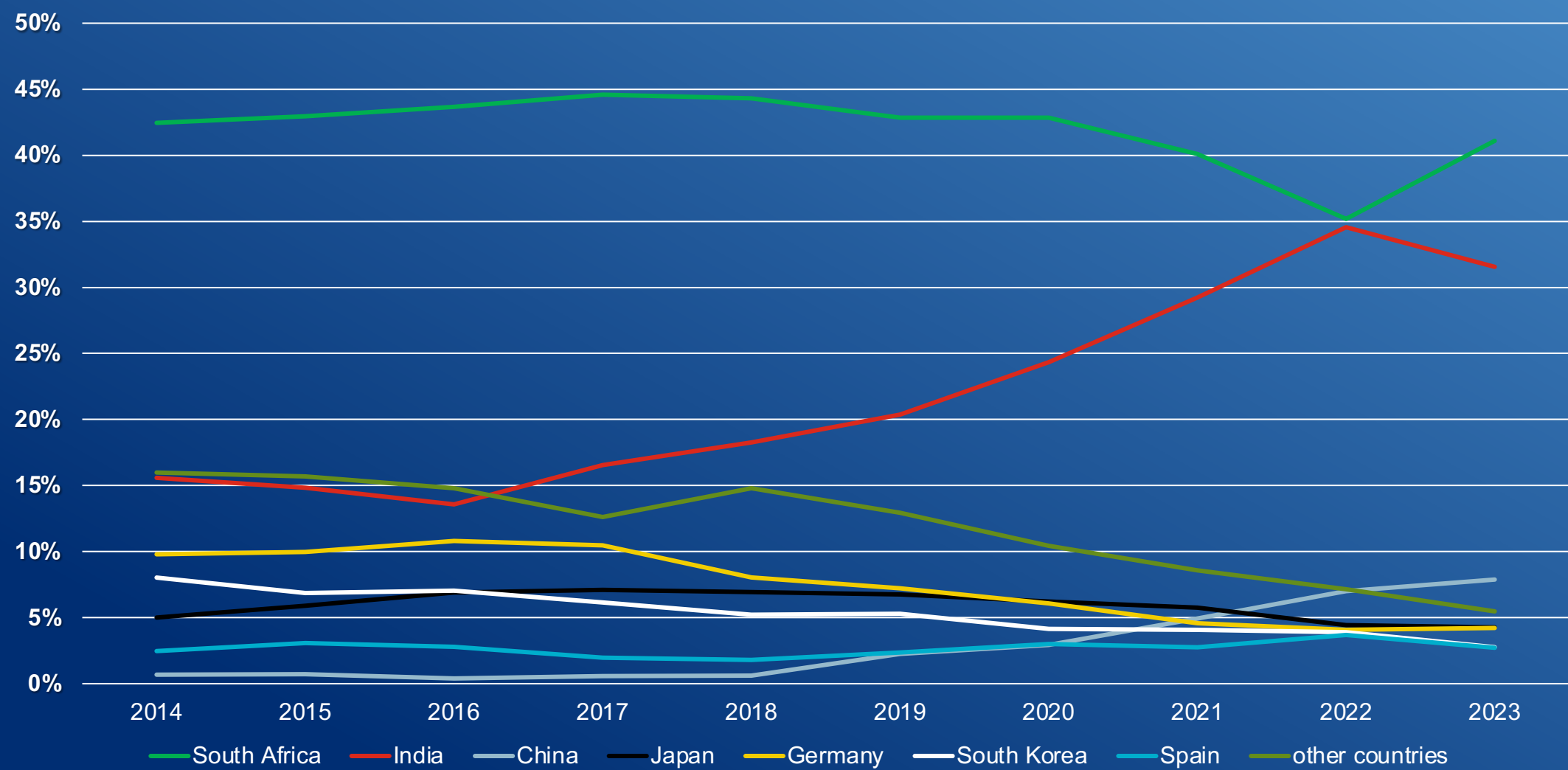
85%

of sales by top 10 brands

82%

of sales by top 10 brands

Assembly origin country for light vehicles





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